# AMEND BOARD REPORT 22-0622-PR8 AUTHORIZE NEW AGREEMENTS WITH VARIOUS VENDORS FOR THE PURCHASE OF LIBRARY BOOKS, E-BOOKS AND RELATED SERVICES

#### THE CHIEF EXECUTIVE OFFICER REPORTS THE FOLLOWING DECISION:

Authorize new agreements with various vendors for the purchase of library books, eBooks and related services for all schools at an estimated annual cost set forth in the Compensation Section of this report. Vendors were selected on a competitive basis pursuant to Board Rule 7-3. Written agreements with each vendor are currently being negotiated. No goods may be ordered or received and no payment shall be made to any Vendor prior to the execution of their written agreement. The authority granted herein shall automatically rescind in the event a written agreement is not executed within 90 days of the date of this Board Report. Information pertinent to this agreement is stated below.

This March 2023 Amendment in necessary to add four (4) new vendors to the list of vendors pursuant to Supplemental Request for Proposal #22-390 (Supplemental RFP). The pre-qualification status approved herein for each new vendor shall automatically rescind in the event such vendor fails to execute the Board's master agreement within 90 days of the date of this Board Report.

Contract Administrator: Hinton-Knowles, Demetra / 773-553-2280

#### **USER INFORMATION:**

Project 10814 - Pre-K - 12 Curriculum

Manager: 42 W. Madison

Chicago, IL 60602

Thorstenson, Kara Leann

PM Contact: 10810 - Teaching and Learning Office

42 West Madison Street

Chicago, IL 60602 Beck, Mary Patricia 773-553-1216

#### TERM

The term of this agreement shall commence upon execution and shall end June 30, 2025. The term of the pre-qualification and each master agreement for the 4 new vendors added pursuant to this Board Report shall commence upon the date of execution and end June 30, 2025. This agreement shall have two (2) options to renew for periods of two (2) years each.

## **EARLY TERMINATION RIGHT:**

The Board shall have the right to terminate this agreement with 30 days written notice.

# **DESCRIPTION OF PURCHASE:**

Goods: Library books, reference books, E-books, classroom library books and related services.

Quantity: Unlimited Unit Price: Varies Estimated Annual Cost: \$20,000,000 FY23 \$10,000,000 FY24 \$10,000,000 FY25

## **OUTCOMES:**

This purchase will result in price discounts and increased choice of library books, e-books and reference books, online ordering and other incentives as outlined in the agreement.

#### **COMPENSATION:**

Vendor shall be paid in accordance with the unit prices contained in the agreement; Estimated annual costs for the three (3) year term are set forth below:

\$20,000,000 FY23 \$10,000,000 FY24 \$10,000,000 FY25

#### **AUTHORIZATION:**

Authorize the General Counsel to include other relevant terms and conditions in the written agreement. Authorize the President and Secretary to execute the agreement. Authorize the Chief Education Officer to execute all ancillary documents required to administer or effectuate this agreement.

## **AFFIRMATIVE ACTION:**

Pursuant to the Remedial Program for Minority and Women-Owned Business Enterprise Participation in Goods and Services contracts, (M/WBE Program), the <u>Business Diversity</u> goals for this pool are 20% MBE and 5% WBE. <u>With the addition of four (4) new vendors added pursuant to this Board report, this vendor pool is now comprised of an additional 4 vendors with 1 MBE, 1 WBE. The total vendor pool is now comprised of 16 vendors with 2 MBEs, 1 WBE. The User Group has committed to achieve the Business Diversity goals through the utilization of the certified diverse suppliers and certified diverse subcontractors.</u>

# LSC REVIEW:

Local School Council approval is not applicable to this report.

#### FINANCIAL:

Fund Various Teaching and Learning 10814, All Schools and Departments

\$20,000,000 FY23 \$10,000,000 FY24 \$10,000,000 FY25

Not to exceed \$40,000,000 for the term ending June 30, 2025. Future year funding is contingent upon budget appropriation and approval.

CFDA#: Not Applicable

# **GENERAL CONDITIONS:**

Inspector General - Each party to the agreement shall acknowledge that, in accordance with 105 ILCS 5/34-13.1, the Inspector General of the Chicago Board of Education has the authority to conduct certain investigations and that the Inspector General shall have access to all information and personnel necessary to conduct those investigations.

Conflicts - The agreement shall not be legally binding on the Board if entered into in violation of the provisions of 105 ILCS 5/34-21.3 which restricts the employment of, or the letting of contracts to, former Board members during the one year period following expiration or other termination of their terms of office.

Indebtedness - The Board's Indebtedness Policy adopted June 26, 1996 (96-0626-PO3), as amended from time to time, shall be incorporated into and made a part of the agreement.

Ethics - The Board's Ethics Code adopted May 25, 2011 (11-0525-PO2), as amended from time to time, shall be incorporated into and made a part of the agreement.

Contingent Liability - The agreement shall contain the clause that any expenditure beyond the current fiscal year is deemed a contingent liability, subject to appropriation in the subsequent fiscal year budget(s).

Approved for Consideration: Patrice Aemands

PATRICIA HERNANDEZ
Acting Chief Procurement Officer

PEDRO MARTINEZ
Chief Executive Officer

Approved:

Pel Muty

Approved as to Legal Form: 🦐

RUCHI VERMA General Counsel

5) 1) Vendor # 79776 Vendor # 63346 FOLLETT CONTENT SOLUTIONS, LLC CENGAGE LEARNING, INC. 1340 RIDGEVIEW DRIVE 10650 TOEBBEN DR MCHENRY, IL 60050 INDEPENDENCE, KY 41051 Kevin Weniger Andrea Eshelman 888 511-5114 800 354-9706 Ownership: Follett Content Solutions Holdings, Ownership: Cengage Learning Holdco, Inc. LLC 100% 100% 6) 2) Vendor # 47325 Vendor # 31279 GL GROUP, INC. DBA BOOKSOURCE CHILDREN'S PLUS, INC. 1230 MACKLIND AVE 1387 DUTCH AMERICAN WAY **ST LOUIS, MO 63110** BEECHER, IL 60401 Steven Hicks John G. Walsh 800 444-0435 800 230-1279 Ownership: Neil Jaffe 54.19%, Donna Jaffe, Trustee of the GST Trust FBO Donna Jaffe Ownership: Kevin Walsh 100% 22.66%, Neil Jaffe, Trustee of the GST Trust FBO Neil Jaffe 22.66% 3) Vendor # 19546 COUGHLAN COMPANIES, LLC 7) Vendor # 13125 1710 ROE CREST DRIVE HERTZBERG-NEW METHOD, INC. DBA NORTH MANKATO, MN 56003 PERMA-BOUND BOOKS Connie Ruyter 617 EAST VANDALIA ROAD 800 747-4992 JACKSONVILLE, IL 62650 Tracy Savage Ownership: Robert J. Coughlan 58.72%, 800 637-6581 Katherine M. Coughlan 10,42%, Maerin a. Coughlan 10.42%, Thomas M. Coughlan 10.42% Ownership: Orr Family 93.837183% 4) 8) Vendor # 97449 Vendor # 28707 DELANEY EDUCATIONAL ENTERPRISES, LEE & LOW BOOKS INCORPORATED INC. 95 MADISON AVENUE 1387 DUTCH AMERICAN WAY NEW YORK, NY 10016 BEECHER, IL 60401 Craig Low Joseph Walsh 212 779-4400 800 788-5557 Ownership: Craig Low 50%, Jason Low 50% Ownership: Children's Plus Inc. 100%

9) 13) Vendor # 32892 Vendor # 21757 Books del Sur MACKIN BOOK COMPANY dba Mackin 1375 Heron Drive **Educational Resources** Antioch, IL 60002 3505 COUNTY RD 42 WEST **Heather Robertson-Devine** BURNSVILLE, MN 55306 608 301-5442 Lynn Bendt Ownership: Heather Robertson-Devine 100% 800 245-9540 Vendor # 28341 Ownership: Kay M Heise 51%, Randal Heise **LEARNING ALLY, INC.** 20 ROSZEL ROAD 10) PRINCETON, NJ 08580 Vendor # 94713 **Bridget Matteson** OVERDRIVE, INC. 312 236-8715 ONE OVERDRIVE WAY Ownership: Not-for-Profit CLEVELAND, OH 44125 Ed Tucker 15) Vendor # 82240 216 573-6886 LECTORUM PUBLICATIONS, INC. 10 NEW MAPLE AVENUE, SUITE 303 Ownership: KKR and Company, Inc. 100% PINE BROOK, NJ 07058 Alexa Correa 11) 201 559-2240 Vendor # 45062 RAINBOW BOOKS, INC. DBA RAINBOW Ownership: Lectorum Holdings, LLC 98% **BOOK COMPANY OF ILLINOIS** P.O. BOX 159 16) Vendor # 13650 **CRETE, IL 60417** LERNER PUBLISHING GROUP, INC. Michael Beechin **241 FIRST AVENUE NORTH** 800 255-0965 MINNEAPOLIS, MN 55401 **Brad Richason** Ownership: Children's Plus, Inc. 100% 800 328-4929 Ownership: Adam Lerner 20%, Mia 12) Lerner-Pasda 20%, Danny Lerner Trust 20%, Vendor # 14970 Leah Lerner-Ophir 20%, Harry Lerner 20% SCHOLASTIC INC. 557 BROADWAY NEW YORK, NY 10012 Toni Abrahams 203 797-3846 Ownership: Scholastic Corporation 100%