# AUTHORIZE NEW AGREEMENTS WITH VARIOUS VENDORS FOR THE PURCHASE OF LIBRARY BOOKS, E-BOOKS AND RELATED SERVICES

#### THE CHIEF EXECUTIVE OFFICER REPORTS THE FOLLOWING DECISION:

Authorize new agreements with various vendors for the purchase of library books, eBooks and related services for all schools at an estimated annual cost set forth in the Compensation Section of this report. Vendors were selected on a competitive basis pursuant to Board Rule 7-3. Written agreements with each vendor are currently being negotiated. No goods may be ordered or received and no payment shall be made to any Vendor prior to the execution of their written agreement. The authority granted herein shall automatically rescind in the event a written agreement is not executed within 90 days of the date of this Board Report. Information pertinent to this agreement is stated below.

Specification Number: 22-056

Contract Administrator: Hinton-Knowles, Demetra / 773-553-2280

#### **USER INFORMATION:**

Project

Manager: 10814 - Pre-K - 12 Curriculum

42 W. Madison

Chicago, IL 60602

Thorstenson, Kara Leann

PM Contact:

10810 - Teaching and Learning Office

42 West Madison Street

Chicago, IL 60602

Beck, Mary Patricia

773-553-1216

## TERM:

The term of this agreement shall commence upon execution and shall end June 30, 2025. This agreement shall have two (2) options to renew for periods of two (2) years each.

## **EARLY TERMINATION RIGHT:**

The Board shall have the right to terminate this agreement with 30 days written notice.

#### **DESCRIPTION OF PURCHASE:**

Goods: Library books, reference books, E-books, classroom library books and related services.

Quantity: Unlimited Unit Price: Varies Estimated Annual Cost: \$20,000,000 FY23 \$10,000,000 FY24 \$10,000,000 FY25

#### **OUTCOMES:**

This purchase will result in price discounts and increased choice of library books, e-books and reference books, online ordering and other incentives as outlined in the agreement.

#### **COMPENSATION:**

Vendor shall be paid in accordance with the unit prices contained in the agreement; Estimated annual costs for the three (3) year term are set forth below:

\$20,000,000 FY23 \$10,000,000 FY24 \$10,000,000 FY25

#### **AUTHORIZATION:**

Authorize the General Counsel to include other relevant terms and conditions in the written agreement. Authorize the President and Secretary to execute the agreement. Authorize the Chief Education Officer to execute all ancillary documents required to administer or effectuate this agreement.

## **AFFIRMATIVE ACTION:**

Pursuant to the Remedial Program the Minority and Women-owned Business Enterprise Participation in Goods and Services Contracts (M/WBE Program), the goals for this contract are 20% MBE and 5% WBE. The User Group has committed to achieve the Business Diversity goals through the utilization of the certified diverse suppliers and certified diverse subcontractors.

## LSC REVIEW:

Local School Council approval is not applicable to this report.

## FINANCIAL:

Fund Various Teaching and Learning 10814, All Schools and Departments

\$20,000,000 FY23 \$10,000,000 FY24 \$10,000,000 FY25

Not to exceed \$40,000,000 for the term ending June 30, 2025. Future year funding is contingent upon budget appropriation and approval.

**CFDA#:** Not Applicable

## **GENERAL CONDITIONS:**

Inspector General - Each party to the agreement shall acknowledge that, in accordance with 105 ILCS 5/34-13.1, the Inspector General of the Chicago Board of Education has the authority to conduct certain investigations and that the Inspector General shall have access to all information and personnel necessary to conduct those investigations.

Conflicts - The agreement shall not be legally binding on the Board if entered into in violation of the provisions of 105 ILCS 5/34-21.3 which restricts the employment of, or the letting of contracts to, former Board members during the one year period following expiration or other termination of their terms of office.

Indebtedness - The Board's Indebtedness Policy adopted June 26, 1996 (96-0626-PO3), as amended from time to time, shall be incorporated into and made a part of the agreement.

Ethics - The Board's Ethics Code adopted May 25, 2011 (11-0525-PO2), as amended from time to time, shall be incorporated into and made a part of the agreement.

Contingent Liability - The agreement shall contain the clause that any expenditure beyond the current fiscal year is deemed a contingent liability, subject to appropriation in the subsequent fiscal year budget(s).

Approved for Consideration:

CHARLES E. MAYFIELD Chief Procurement Officer

Charles May I

Approved:

Petr Monty

PEDRO MARTINEZ
Chief Executive Officer

Approved as to Legal Form: V

JOSEPH T. MORIARTY General Counsel

4) 1) Vendor # 97449 Vendor # 63346 DELANEY EDUCATIONAL ENTERPRISES, CENGAGE LEARNING, INC. 10650 TOEBBEN DR 1387 DUTCH AMERICAN WAY INDEPENDENCE, KY 41051 BEECHER, IL 60401 Andrea Eshelman Joseph Walsh 800 354-9706 800 788-5557 Ownership: Cengage Learning Holdco, Inc. Ownership: Children's Plus Inc. 100% 100% 5) 2) Vendor # 79776 Vendor # 31279 FOLLETT CONTENT SOLUTIONS, LLC CHILDREN'S PLUS, INC. 1340 RIDGEVIEW DRIVE 1387 DUTCH AMERICAN WAY MCHENRY, IL 60050 BEECHER, IL 60401 Kevin Weniger John G. Walsh 888 511-5114 800 230-1279 Ownership: Follett Content Solutions Holdings, LLC 100% Ownership: Kevin Walsh 100% 3) 6) Vendor # 19546 Vendor # 47325 COUGHLAN COMPANIES, LLC GL GROUP, INC. DBA BOOKSOURCE 1710 ROE CREST DRIVE 1230 MACKLIND AVE NORTH MANKATO, MN 56003 **ST LOUIS, MO 63110** Connie Ruyter Steven Hicks 800 747-4992 800 444-0435 Ownership: Robert J. Coughlan 58.72%, Ownership: Neil Jaffe 54.19%, Donna Jaffe, Trustee of the GST Trust FBO Donna Jaffe Katherine M. Coughlan 10,42%. Maerin a. Coughlan 10.42%, Thomas M. Coughlan 22.66%. Neil Jaffe. Trustee of the GST Trust 10.42% FBO Neil Jaffe 22.66%

10) 7) Vendor # 13125 Vendor # 94713 HERTZBERG-NEW METHOD, INC. DBA OVERDRIVE, INC. PERMA-BOUND BOOKS ONE OVERDRIVE WAY 617 EAST VANDALIA ROAD CLEVELAND, OH 44125 JACKSONVILLE, IL 62650 Ed Tucker Tracy Savage 216 573-6886 800 637-6581 Ownership: KKR and Company, Inc. 100% Ownership: Orr Family 93.837183% 11) 8) Vendor # 45062 Vendor # 28707 RAINBOW BOOKS, INC. DBA RAINBOW LEE & LOW BOOKS INCORPORATED **BOOK COMPANY OF ILLINOIS** P.O. BOX 159 95 MADISON AVENUE NEW YORK, NY 10016 CRETE, IL 60417 Michael Beechin Craig Low 212 779-4400 800 255-0965 Ownership: Craig Low 50%, Jason Low 50% Ownership: Children's Plus, Inc. 100% 9) 12) Vendor # 21757 Vendor # 14970 SCHOLASTIC INC. MACKIN BOOK COMPANY 3505 COUNTY RD 42 WEST 557 BROADWAY BURNSVILLE, MN 55306 NEW YORK, NY 10012 Lynn Bendt Toni Abrahams 800 245-9540 203 797-3846 Ownership: Kay M Heise 51%, Randal Heise Ownership: Scholastic Corporation 100% 49%