# AUTHORIZE THE FIRST, SECOND AND FINAL RENEWAL AGREEMENT WITH AMERESCO, INC. FOR ENERGY MANAGEMENT CONSULTING SERVICES

#### THE CHIEF EXECUTIVE OFFICER REPORTS THE FOLLOWING DECISION:

Authorize the first, second and final renewal agreement with Ameresco, Inc. to provide Energy Management Consulting Services to the Department of Facilities at an estimated annual cost set forth in the Compensation Section of this report. A written document exercising these options is currently being negotiated. No payment shall be made to the Vendor during the option period prior to execution of the written document. The authority granted herein shall automatically rescind in the event a written document is not executed within 90 days of the date of this Board Report. Information pertinent to this option is stated below.

Contract Administrator: Cardenis, Christy L. / 773-553-2280

#### **VENDOR:**

1) Vendor # 97803 AMERESCO, INC 111 SPEEN STREET., STE 410 FRAMINGHAM, MA 01701

Doug Mitchell 508 661-2200

# **USER INFORMATION:**

Contact:

11880 - Facility Opers & Maint - City Wide

42 West Madison Street

Chicago, IL 60602

Schultz, Sandrine

773-553-2960

Project

Manager: 11880 - Facility Opers & Maint - City Wide

42 West Madison Street

Chicago, IL 60602

Rehberg, Caleb M.

773-553-2960

#### **ORIGINAL AGREEMENT:**

The original Agreement (authorized by Board Report 18-1205-PR10) in the amount of \$1,200,000 is for a term commencing upon signature and ending December 21, 2021 with the Board having two (2) options to renew for one (1) year terms. Vendor was selected on a competitive basis pursuant to an invitation issued by the City of Chicago. Subsequently, Ameresco, Inc. and the City of Chicago entered into an Energy Management and Advisory Service Agreement (Contract #81222). The board desires to purchase these services based upon that Professional Service Agreement pursuant to former Board Rule 7-2.4, which authorizes the Board to purchase non-biddable and biddable items through contracts entered into between another governmental entity and its vendor.

City of Chicago (Reference Entity) & Ameresco Energy Management and Professional Services City of Chicago RFP - SPEC # 5553859 Contract # 81222

#### **OPTION PERIOD:**

The term of this agreement is being renewed for two (2) years commencing January 1, 2022 and ending December 31, 2023.

# **OPTION PERIODS REMAINING:**

There are no option periods remaining.

#### SCOPE OF SERVICES:

The Vendor will continue to provide CPS with energy consulting services which include an energy data management system, monthly utility bill validation (approximately 3,131 accounts). The Vendor will be responsible for auditing all CPS utility invoices each month, identifying any errors and assisting CPS in rectifying these errors with the utility provider. The Vendor will be responsible for providing an online energy management system that will provide CPS with actual monthly usage and cost data. The Vendor will be responsible for managing and updating CPS's EPA Energy Star Portfolio Manager account each month and making the . required annual submissions on performance to the City every year as part of its Energy Star performance reporting ordinance. The Vendor will be responsible for providing CPS with experienced consulting services around natural gas and electric supply procurement ensuring a risk-managed approach to purchasing approximately \$50 million inelectricity and natural gas each year.

### **DELIVERABLES:**

An online energy management system that will continue to provide CPS with actual monthly usage and cost data, monthly validated utility invoice accounts payable reports for all CPS accounts, EPA Energy Star portfolio manager updates and site management, monthly energy procurement performance reports, active monitoring of markets and Board's energy purchase needs based on position and market fluctuation, quarterly CPS Energy Hedging Committee market meeting updates.

#### **OUTCOMES:**

The Vendor will continue to ensure the accurate payment of utility invoices. It will enable CPS to be in compliance with the City's annual Energy Star Portfolio Manager ordinance. Vendor's energy consulting services will also result in the capability to access energy usage data that is essential when forecasting energy supply purchasing, budgeting, and benchmarking for our schools. The energy consulting services will provide CPS with the required expert and technical analysis required to assist the CPS Energy Hedging Committee in managing the Board's energy purchasing strategy.

#### **COMPENSATION:**

Vendor shall be paid during this option period as follows: as determined in the compensation section of their agreement. Estimated annual costs for this option period are set forth below:

\$157,500 FY 22 \$315,000 FY23 \$157,500 FY24

#### **AUTHORIZATION:**

Authorize the General Counsel to include other relevant terms and conditions in the written option document. Authorize the President and Secretary to execute the option document. Authorize Chief of Facilities to execute all ancillary documents required to administer or effectuate this option agreement.

# **AFFIRMATIVE ACTION:**

Pursuant to the Remedial Program for Minority and Women-Owned Business Enterprise Participation in Goods and Services contracts, (M/WBE Program), the goals for this contract are 30% MBE and 7% WBE. The Office of Business Diversity has granted a partial waiver and the Prime Vendor has committed to the participation goals of 30% MBE and 7% WBE of applicable spend.

**Total MBE: 30%**Shelton Solutions, Inc.
7643 South Indiana Ave.
Chicago, IL 60619
Ownership: Kelly Shelton

# **Total WBE 7%**

Design Verification International, Ltd. 1016 W. Jackson Blvd. Chicago, IL 60607 Ownership: Gwendolyn Morrison

#### LSC REVIEW:

Local School Council approval is not applicable to this report.

#### FINANCIAL:

Fund 230 Department of Facilities Unit 11880

\$157,500 FY 22 \$315,000 FY 23 \$157,500 FY24

Not to exceed \$630,000 for the two (2) year term. Future year funding is contingent upon budget appropriation and approval

CFDA#: Not Applicable

# **GENERAL CONDITIONS:**

Inspector General - Each party to the agreement shall acknowledge that, in accordance with 105 ILCS 5/34-13.1, the Inspector General of the Chicago Board of Education has the authority to conduct certain investigations and that the Inspector General shall have access to all information and personnel necessary to conduct those investigations.

Conflicts - The agreement shall not be legally binding on the Board if entered into in violation of the provisions of 105 ILCS 5/34-21.3 which restricts the employment of, or the letting of contracts to, former Board members during the one year period following expiration or other termination of their terms of office.

Indebtedness - The Board's Indebtedness Policy adopted June 26, 1996 (96-0626-PO3), as amended from time to time, shall be incorporated into and made a part of the agreement.

Ethics - The Board's Ethics Code adopted May 25, 2011 (11-0525-PO2), as amended from time to time, shall be incorporated into and made a part of the agreement.

Contingent Liability - The agreement shall contain the clause that any expenditure beyond the current fiscal year is deemed a contingent liability, subject to appropriation in the subsequent fiscal year budget(s).

Approved for Consideration:

Charles May l

CHARLES E. MAYFIELD Interim Chief Procurement Officer

Approved:

Pel May

PEDRO MARTINEZ Chief Executive Officer

Approved as to Legal Form: &

JOSEPH T. MORIARTY General Counsel