# AUTHORIZE THE FIRST RENEWAL AGREEMENT WITH RICOH USA, INC. TO PURCHASE OR LEASE OUTPUT DEVICES AND PROVIDE MANAGED PRINT SERVICES

## THE CHIEF EXECUTIVE OFFICER REPORTS THE FOLLOWING DECISION:

Authorize the first renewal agreement with Ricoh USA, Inc. for the purchase or lease of output devices and to provide Managed Print Services (MPS) in schools and ITS Office at an estimated annual cost set forth in the Compensation Section of this report. A written renewal agreement for Vendor's services is currently being negotiated. No goods may be ordered or received and no payment shall be made to Vendor prior to the execution of their written renewal agreement. The authority granted here in shall automatically rescind in the event a written agreement is not executed within 90 days of the date of this Board Report. Information pertinent to this agreement is stated below.

Contract Administrator:

Matthayasack, Ms. Souly / 773-553-2906

### **VENDOR:**

1) Vendor # 21832 RICOH USA, INC P.O. BOX 802815 CHICAGO, IL 60680

> Kim Peck 800 807-1012 X 2774

Ownership: Ricoh Americas Corporation-Publicly Held-100%

## **USER INFORMATION:**

**Project** 

Manager:

12510 - Information & Technology Services

42 West Madison Street

Chicago, IL 60602

Fitzer, Mr. Ryan

773-553-1367

## **ORIGINAL AGREEMENT:**

The original Agreement (authorized by Board Report (15-0527-PR8) for the amount of \$15,000,000.00 is for a term commencing July 1, 2015 and ending June 30, 2018, with the Board having two (2) options to renew for periods of one (1) year each. The original agreement was awarded on a competitive basis through a solicitation issued by the U.S. Communities Purchasing Alliance and authorized by Board Rule 7-2.7.

## **OPTION PERIOD:**

The term of this agreement is being renewed for one (1) year commencing on July 1, 2018 and ending June 30, 2019.

## **OPTION PERIODS REMAINING:**

There are two (2) options period for one (1) year each remaining.

### **SCOPE OF SERVICES:**

This agreement authorizes the purchase or lease of output devices and provides Managed Print Services (MPS) in schools and ITS office. Specifically, the vendor will provide a purchase or lease option with maintenance or a Managed Print Service (MPS) that includes printing hardware, software, preventative maintenance, break/fix support, print consumables (except paper), as well as consultative services to provide a single, per page price for all of a school's needs.

## **OUTCOMES:**

Vendor's services will continue to result in improving user satisfaction at schools through proactive maintenance and service. It will also consolidate printing devices by mapping and optimizing each school environment. This model is expected to improve service at schools while reducing overall costs.

#### **COMPENSATION:**

Vendor shall be paid as follows:

\$3,500,000.00 FY19

Not to exceed \$3,500,000.00 for the one (1) year renewal term.

### **AUTHORIZATION:**

Authorize the General Counsel to include other relevant terms and conditions in the written option document. Authorize the President and Secretary to execute the option document. Authorize Chief Information Officer and or designee to execute all ancillary documents required to administer or effectuate this option agreement.

## **AFFIRMATIVE ACTION:**

Pursuant to the Remedial Program for Minority and Women-Owned Business Enterprise Participation in Goods and Services contracts (M/WBE Program), this contract is in partial compliance with the Business Diversity approved participation goals of 5% MBE and 35% WBE. The vendor has scheduled the following firm(s):

Total MBE: 5%

KBS Computer Services, Inc.

8056 186th Street Tinley Park, IL 60487

Ownership: Mr. Anthony R Kitchens

Total WBE: 35% Global Capital, Ltd. 205 W. Wacker Drive Suite 730

Chicago, IL 60606

Ownership: Ms. Terri McNally

## LSC REVIEW:

Local School Council approval is not applicable to this report.

### FINANCIAL:

All Funds, Various Units:

\$3,500,000.00 FY19

Not to exceed \$3,500,000.00 for the one (1) year term. Future year funding is contingent upon budget appropriation and approval.

CFDA#:

Not Applicable

### **GENERAL CONDITIONS:**

Inspector General - Each party to the agreement shall acknowledge that, in accordance with 105 ILCS 5/34-13.1, the Inspector General of the Chicago Board of Education has the authority to conduct certain investigations and that the Inspector General shall have access to all information and personnel necessary to conduct those investigations.

Conflicts - The agreement shall not be legally binding on the Board if entered into in violation of the provisions of 105 ILCS 5/34-21.3 which restricts the employment of, or the letting of contracts to, former Board members during the one year period following expiration or other termination of their terms of office.

Indebtedness - The Board's Indebtedness Policy adopted June 26, 1996 (96-0626-PO3), as amended from time to time, shall be incorporated into and made a part of the agreement.

Ethics - The Board's Ethics Code adopted May 25, 2011 (11-0525-PO2), as amended from time to time, shall be incorporated into and made a part of the agreement.

Contingent Liability - The agreement shall contain the clause that any expenditure beyond the current fiscal year is deemed a contingent liability, subject to appropriation in the subsequent fiscal year budget(s).

Approved for Consideration:

JONATHAN MAPLES Chief Procurement Officer Approved:

JANICE K. JACKSON Chief Executive Officer

General Counsel