

**APPROVE ENTERING INTO AN AGREEMENT WITH AMERESCO, INC FOR ENERGY  
MANAGEMENT SYSTEM, UTILITY BILL VALIDATION AND RETENTION, NATURAL GAS  
PROCUREMENT AND ELECTRIC SUPPLY PROCUREMENT SERVICES**

**THE CHIEF EXECUTIVE OFFICER REPORTS THE FOLLOWING DECISION:**

Approve entering into an agreement with Ameresco, Inc. to provide energy management system, utility bill validation and retention, natural gas procurement and electric supply procurement services to Board of Education at a total cost not to exceed \$1,157,220. Vendor was selected on a competitive basis pursuant to Board Rule 7-2. A written agreement for Vendor's services is currently being negotiated. No services shall be provided by Vendor and no payment shall be made to Vendor prior to execution of the written agreement. The authority granted herein shall automatically rescind in the event a written agreement is not executed within 90 days of the date of this Board Report. Information pertinent to this agreement is stated below.

Specification Number : 11-250063

Contract Administrator : Flores, Miss Nanzi / 773-553-2280

**VENDOR:**

- 1) Vendor # 97803  
AMERESCO, INC  
111 SPEEN STREET., STE 410  
FRAMINGHAM, MA 01701  
Doug Mitchell  
508 661-2200  
508-598-3373

**USER INFORMATION :**

Contact:

11860 - Facility Operations & Maintenance

125 South Clark Street 16th Floor

Chicago, IL 60603

Martin, Mr. Brian William

773-553-2960

**TERM:**

The term of this agreement shall commence on the date the agreement is signed and shall end 36 months thereafter. This agreement shall have 2 options to renew for periods of 1 one year each.

**EARLY TERMINATION RIGHT:**

The Board shall have the right to terminate this agreement with 30 days written notice.

**SCOPE OF SERVICES:**

Vendor will be responsible for auditing approximately 2,500 utility invoices each month, identifying any errors and assisting CPS in rectifying these errors with the utility. Vendor will be responsible for providing an on-line energy management system that will provide CPS with actual usage and cost data directly from the utility invoices each month. Vendor will be responsible for providing CPS consulting services around

natural gas and electric supply services ensuring a risk managed approach to purchasing approximately \$50 million in electricity and natural gas each year.

**DELIVERABLES:**

Vendor will provide utility bill validation/analysis, an energy management system and consulting regarding the procurement of energy supply services. The energy management system will allow CPS to identify energy usage and run reports including energy usage by site, energy cost by site, energy cost per sq. ft., energy cost per student, and normalized energy usage. In addition, the Vendor will provide expert technical support around energy supply purchasing necessary when working with a managed index purchasing approach.

**OUTCOMES:**

Vendor's services will result in accurate payment of utility invoices and efficiently provide energy use and cost data when needed and the ability to audit over 2,500 invoices that come in each month to ensure accurate payment. Vendor's services will also result in the capability to access energy usage data that is essential when forecasting for energy supply purchasing, budgeting, benchmarking our schools, and providing other departments with cost and usage information required for their reporting such as Head Start, Charter Schools, and Real Estate.

**COMPENSATION:**

Vendor shall be paid as specified in the agreement; total not to exceed the sum of \$1,157,220 for the 3 year term.

**REIMBURSABLE EXPENSES:**

None.

**AUTHORIZATION:**

Authorize the General Counsel to include other relevant terms and conditions in the written agreement. Authorize the President and Secretary to execute the agreement. Authorize Chief Operating Officer to execute all ancillary documents required to administer or effectuate this agreement.

**AFFIRMATIVE ACTION:**

This contract is in full compliance of the goals required by the Remedial Program for Minority and Women Business Enterprise (M/WBE Plan) participation in Goods and Services contracts. The M/WBE participation goals for this contract include 30% total MBE and 7% WBE. The vendor has scheduled the following companies:

**Total MBE: 30%**

Shelton Solutions, Inc.  
7643 S. Indiana  
Chicago, IL 60619

**Total WBE: 7%**

Design Verification International, Ltd.  
332 S. Michigan suite 1024  
Chicago, IL 60604

**LSC REVIEW:**

Local School Council approval is not applicable to this report.

**FINANCIAL:**

Charge to Operations: \$1,157,220.00

FY13-15 funding is contingent upon budget appropriation and approval.

FY13: \$421,740.00-11880-230-54125-254004-000000-2013

FY14: \$367,740.00-11880-230-54125-254004-000000-2014

FY15: \$367,740.00-11880-230-54125-254004-000000-2015

**CFDA#:** Not Applicable

**GENERAL CONDITIONS:**

**Inspector General** - Each party to the agreement shall acknowledge that, in accordance with 105 ILCS 5/34-13.1, the Inspector General of the Chicago Board of Education has the authority to conduct certain investigations and that the Inspector General shall have access to all information and personnel necessary to conduct those investigations.

**Conflicts** - The agreement shall not be legally binding on the Board if entered into in violation of the provisions of 105 ILCS 5/34-21.3 which restricts the employment of, or the letting of contracts to, former Board members during the one year period following expiration or other termination of their terms of office.

**Indebtedness** - The Board's Indebtedness Policy adopted June 26, 1996 (96-0626-PO3), as amended from time to time, shall be incorporated into and made a part of the agreement.

**Ethics** - The Board's Ethics Code adopted May 25, 2011 (11-0525-PO2), as amended from time to time, shall be incorporated into and made a part of the agreement.

**Contingent Liability** - The agreement shall contain the clause that any expenditure beyond the current fiscal year is deemed a contingent liability, subject to appropriation in the subsequent fiscal year budget(s).

Approved for Consideration:



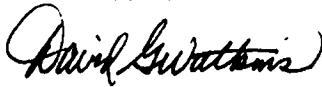
**SÉBASTIEN de LONGEAUX**  
Chief Procurement Officer

Approved:



**JEAN-CLAUDE BRIZARD**  
Chief Executive Officer

Within Appropriation:



**DAVID G. WATKINS**  
Chief Financial Officer

Approved as to Legal Form:



**PATRICK J. ROCKS**  
General Counsel