

**APPROVE ENTERING INTO AN AGREEMENT WITH WELLSCO GRAPHIC  
SOLUTIONS FOR THE PURCHASE OF COMPUTER LABS, SOFTWARE,  
INSTALLATION AND TRAINING SERVICES**

**THE CHIEF EXECUTIVE OFFICER REPORTS THE FOLLOWING DECISION:**

Approve entering into an agreement with Wellsco Graphic Solutions for the purchase of computer labs, software, installation, and training services to implement the Environmental and Spatial Technology (EAST) program at Corliss, Foreman and Taft High Schools, at a cost not to exceed \$318,000. Vendor was selected on a non-competitive basis, as it is the sole provider of the EAST education program and computer lab package. A written agreement for this purchase is currently being negotiated. No goods may be received, no services may be rendered, and no payment shall be made to the Vendor prior to the execution of the written agreement. The authority granted herein shall automatically rescind in the event a written agreement is not executed within 90 days of the date of this Board Report. Information pertinent to this agreement is stated below.

**Specification #:**           **00-250719**

**VENDOR:**                   Wellsco Graphics Solutions  
1717 Linwood Drive, P.O. Box 218  
Paragould, AR 72450  
Vendor # 31226  
870.236.1080, 800.267.1544  
Contact Person: Jim Wells

**USER:**                      Office of Education-to-Careers  
125 South Clark Street, 12<sup>th</sup> Floor  
Chicago, Illinois 60603  
Contact person: Dr. Creg E. Williams  
773.553.2460

**TERM:** The term of this agreement shall commence on the date the agreement is signed and the equipment warranty portion of this agreement will continue for the duration of the manufacturers warranties (3-year term from the date of installation for most equipment) and the software maintenance portion will continue for a 12-month term. The Board will receive a perpetual license to use all software which comprises the EAST educational software package.

**DESCRIPTION OF EAST EDUCATIONAL PROGRAM:** Environmental and Spatial Technology (EAST) is a computerized-based education program which establishes a project-based learning environment for advanced technological applications. Students in the program will learn advanced software applications based on higher learning skills, they will learn teamwork with peers, facilitators, parents, school officials, and community leaders. The program is currently in place at ten other high schools.

**DESCRIPTION OF PURCHASE:**

Goods: Each Microsoft NT-based lab contains 10 desktop PC, 2 graphic workstations, 1 advanced graphic Workstation and 1 server with all associated monitors, peripherals, network server, printers, plotters, supplies, textbooks and manuals.

Software: The EAST educational software package includes the following software: Computer Aided Drafting, Digital Imaging, Architectural, Solid Modeling and Assembly, Visualization and Animation, Geographical Information Systems (GIS), Raster Editing and Manipulation, Electrical Design, Desk Top Publishing, Global Positioning Systems.

Quantity: Three (3) complete EAST labs. One lab at each school: Corliss, Taft, and Foreman.

Equipment Warranty Period: 36 months for most hardware

Software Maintenance Period: 12 months for most software

Training Services: Vendor will provide: citywide pre-implementation workshop, Pedagogical training seminar, Professional Development Conference, Pedagogical evaluation seminar.

Installation Services: Vendor will coordinate and direct student installation of all hardware and software at each School.

Unit Price: \$106,000 per lab. Each lab has a retail value of \$495,000; the reduced price reflects manufacturer rebates and donations received by vendor to implement this program.

**COMPENSATION:** Vendor shall be paid as follows: Upon invoicing, after delivery of each EAST system, in an amount not to exceed \$318,000.

**AUTHORIZATION:** Authorize the General Counsel to include other relevant terms and conditions in the written agreement. Authorize the President and Secretary to execute the agreement.

**AFFIRMATIVE ACTION:** The M/WBE goals for this contract include

35% total MBE, 22% total African American, 10% total Hispanic, 2% total Asian and 5% total WBE

However, the Waiver Review Committee recommends that a full waiver of the participation goals for this contract as required by the Revised Remedial Plan for Minority and Women Business Enterprise Contract Participation (M/WBE Plan) be waived because the contract is not further divisible

**LSC REVIEW:** Local School Council approval is not applicable to this report.

**FINANCIAL:** Charge to Office of Education-to-Careers: \$168,000  
Budget Classification: **0910-239-619-2875-5730**

Fiscal Year: 2003

Charge to: Corliss  
Budget Classification: 1860-210-000-7989-5730 (\$43,379)  
1860-242-348-7673-5730 (\$6,621)

Charge to: Taft High School: \$50,000  
Budget Classification: 1580-210-000-7989-5730

Charge to: Foreman High School: \$50,000  
Budget Classification: 1330-210-000-7989-5730

**GENERAL CONDITIONS:**

Inspector General – Each party to the agreement shall acknowledge that, in accordance with 105 ILCS 5/34-13.1, the Inspector General of the Chicago Board of Education has the authority to conduct certain investigations and that the Inspector General shall have access to all information and personnel necessary to conduct those investigations.

Conflicts – The agreement shall not be legally binding on the Board if entered into in violation of the provisions of 105 ILCS 5/34-21.3 which restricts the employment of, or the letting of contracts to, former Board members during the one-year period following expiration or other termination of their terms of office.

Indebtedness – The Board’s Indebtedness Policy adopted July 26, 1995 (95-0726-EX3), as amended from time to time, shall be incorporated into and made a part of the agreement.

Ethics – The Board’s Ethics Code adopted September 27, 1995 (95-0927-RU3), as amended from time to time, shall be incorporated into and made a part of the agreement.

Contingent Liability – The agreement shall contain the clause that any expenditure beyond the current fiscal year is deemed a contingent liability, subject to appropriation in the subsequent fiscal year budget(s).

Approved for Consideration:



Anita Rocha  
Acting Chief Purchasing Officer

Within Appropriation:



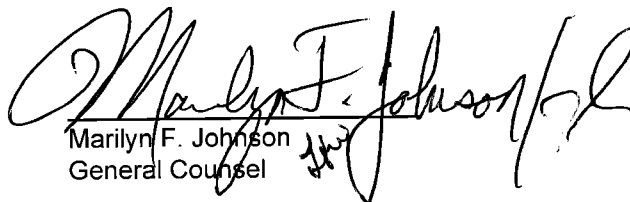
Kenneth C. Gotsch  
Chief Fiscal Officer

Approved:



Arne Duncan  
Chief Executive Officer

Approved as to legal form:



Marilyn F. Johnson  
General Counsel